Part 1 - Determine You:

Below are the 4 Categories John recommends you look at when deciding on your Inner Circle. First you must be aware of who you are in each of these categories.

1. **Compatibility** - “Find people who are a part of your DNA.”
   a. What are your life interests?
      i.  
      ii.  
      iii.  
      iv.  

2. **Experience** - “Surround your self with people who are a success.”
   a. What are your top success stories?
      i.  
      ii.  
      iii.  
      iv.  

3. **Similar Values** - “Vision may tell you where you are going, values are the soul that will get you there.”
   a. What are your core values?
      i.  
      ii.  
      iii.  
      iv.  

4. **Loyalty** - “Some one who has you back, tells you the truth and will fight the same battles.”
   a. What causes do you stand for?
      i.  
      ii.  
      iii.  
      iv.
Part 2 - Determine Your Inner Circle

Make a list of the Top 5 people that best fit into the above categories according to your responses about who you are.

1. 
2. 
3. 
4. 
5. 

Part 3 - Let Your Inner Circle Know the News

Now, email your Inner Circle to let them know they have become a part of your Inner Circle based on these elements. You can use the text provided below. You will see in your next video, “Everyone Communicates, Few Connect”, the importance to committing to connect with these people.

Sample Text:

(insert name), I am so pleased to be writing you today, as based on a teaching by leadership authority John Maxwell, I have determined that I would like you to be a part of my inner circle. This decision was based on the fact that I feel you are most aligned with me in the categories of life interests, successful endeavors, similar core values and the things in life we stand for.

If you would like to know more about what I am referring to please watch the video below.

http://johnmaxwellteam.com/few-connect-video/

Appreciate You,

~(INSERT YOUR NAME HERE)

A Word From John Maxwell

“All of us have benefited from the industrial age, the technology age, and most recently, the age of information. John Maxwell. And without question, we have entered into the most influential age ... the age of association. Never before has it been more crucial to be connected to, or associated with, people of influence. This is especially true for people who are in my industry... those who are authors, speakers, trainers and coaches. There is no doubt that the biggest impact to your personal and professional life will be determined by “who” you are associated with, and your “connection” to them.”  -John C. Maxwell